

The Value and Impact of Community Health Connection

**TOTAL 2019
ECONOMIC IMPACT
\$40 MILLION**

Health centers provide tremendous value and impact to the communities they serve, including **JOBS** and **ECONOMIC STIMULUS, SAVINGS** to Medicaid, and **ACCESS** to care for vulnerable populations.

This report highlights the **Community Health Connection, Inc. 2019 contributions and savings.**

SAVINGS TO THE SYSTEM

24%
LOWER COSTS
FOR HEALTH CENTER
MEDICAID PATIENTS



\$23 Million
SAVINGS TO THE
OVERALL HEALTH
SYSTEM

\$10 Million
SAVINGS TO
MEDICAID



ECONOMIC STIMULUS



132
TOTAL JOBS

88
HEALTH CENTER JOBS

44
OTHER JOBS in the
community



\$14.8 Million
TOTAL ECONOMIC
IMPACT of current
operations

\$ 8.4 Million
DIRECT HEALTH
CENTER SPENDING

\$ 6.4 Million
COMMUNITY
SPENDING



**\$ 1.8
Million**
ANNUAL TAX
REVENUES

\$ 0.5 Million
STATE & LOCAL TAX
REVENUES

\$ 1.3 Million
FEDERAL TAX
REVENUES

CARE FOR VULNERABLE POPULATIONS



14,413
PATIENTS
SERVED

37,576
PATIENT
VISITS

37.9%
4-YEAR PATIENT
GROWTH

98.4% of patients
are **LOW INCOME**

4,639 of patients
are **CHILDREN &
ADOLESCENTS**

90.2% of patients
identify as an **ETHNIC OR
RACIAL MINORITY**

0.5% of patients
are **VETERANS**

0.0% of patients
are **AGRICULTURAL
WORKERS**

0.0% of patients
are **HOMELESS**

REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2018 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.
- “Low Income” refers to those who earn below 200% of federal poverty guidelines.
- Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2019 Uniform Data System.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

SUMMARY OF 2019 ECONOMIC STIMULUS

		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$8,450,441	88
	Indirect	\$2,343,068	17
	Induced	\$4,034,850	28
	Total	\$14,828,359	132

SUMMARY OF 2019 TAX REVENUE

		Federal	State
Community Impact	Direct	\$909,395	\$198,915
	Indirect	\$151,844	\$72,888
	Induced	\$243,403	\$201,641
	Total	\$1,304,642	\$473,444
Total Tax Impact		\$1,778,086	

About Capital Link

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 25 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of over 13,000 health center audited financial statements from 2005 to 2019, incorporating approximately 80% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at www.caplink.org.