

# The Value and Impact of Community Health Connection

**TOTAL 2018  
ECONOMIC IMPACT  
\$37.1 MILLION**

Health centers provide tremendous value and impact to the communities they serve, including **JOBS** and **ECONOMIC STIMULUS, SAVINGS** to Medicaid, and **ACCESS** to care for vulnerable populations.

This report highlights **Community Health Connection's 2018 contributions and savings.**

## SAVINGS TO THE SYSTEM

**24%**  
LOWER COSTS  
FOR HEALTH CENTER  
MEDICAID PATIENTS



**\$ 9 Million**  
SAVINGS TO  
MEDICAID

**\$21 Million**  
SAVINGS TO THE  
OVERALL HEALTH  
SYSTEM

## ECONOMIC STIMULUS



**125**  
TOTAL JOBS

**78**  
HEALTH CENTER JOBS

**47**  
OTHER JOBS in the  
community



**\$14.1 Million**  
TOTAL ECONOMIC  
IMPACT of current  
operations

**\$ 7.5 Million**  
DIRECT HEALTH  
CENTER SPENDING

**\$ 6.6 Million**  
COMMUNITY  
SPENDING



**\$ 2.0  
Million**  
ANNUAL TAX  
REVENUES

**\$ 0.6 Million**  
STATE & LOCAL TAX  
REVENUES

**\$ 1.4 Million**  
FEDERAL TAX  
REVENUES

## CARE FOR VULNERABLE POPULATIONS



**13,733**  
PATIENTS  
SERVED

**34,071**  
PATIENT  
VISITS

**37.7%**  
4-YEAR PATIENT  
GROWTH

**98.9%** of patients  
are **LOW INCOME**

**4,286** of patients  
are **CHILDREN &  
ADOLESCENTS**

**88.0%** of patients  
identify as an **ETHNIC OR  
RACIAL MINORITY**

**0.7%** of patients  
are **VETERANS**

**0.1%** of patients  
are **AGRICULTURAL  
WORKERS**

**0.0%** of patients  
are **HOMELESS**

## REFERENCES AND DATA SOURCES

- Economic Stimulus: Economic impact was measured using 2017 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, [www.Implan.com](http://www.Implan.com). Learn more at [www.caplink.org/how-economic-impact-is-measured](http://www.caplink.org/how-economic-impact-is-measured).
- Savings to the System: Nocon et al. *Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings*. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2017 Uniform Data System.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).

### SUMMARY OF 2018 ECONOMIC STIMULUS

		Economic Impact	Employment (# of FTEs*)
Community Impact	Direct	\$7,532,220	78
	Indirect	\$2,130,455	15
	Induced	\$4,429,627	32
	<b>Total</b>	<b>\$14,092,302</b>	<b>125</b>

### SUMMARY OF 2018 TAX REVENUE

		Federal	State
Community Impact	Direct	\$967,508	\$211,281
	Indirect	\$156,456	\$91,648
	Induced	\$299,640	\$233,836
	<b>Total</b>	<b>\$1,423,604</b>	<b>\$536,765</b>
<b>Total Tax Impact</b>		<b>\$1,960,369</b>	

## About Capital Link

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for over 20 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace. Capital Link maintains a database of almost 10,000 health center audited financial statements from 2005 to 2017, incorporating approximately 75% of all health centers nationally in any given year. This proprietary database is the only one of its kind as it exclusively contains health center information and enables us to provide information and insights tailored to the industry. For more information, visit us at [www.caplink.org](http://www.caplink.org).