Federally Qualified Health Centers such as Community Health Connection provide tremendous value and impacts to their communities – from JOBS and ECONOMIC STIMULUS in local communities; SAVINGS to the health care system; ACCESS to care for vulnerable populations.

**JOBS**
and other positive impacts on the ECONOMY

- 105 TOTAL JOBS
- 65 HEALTH CENTER JOBS including
  - 12 ENTRY-LEVEL and 28 SKILLED JOBS for community residents
  - 40 OTHER JOBS IN THE COMMUNITY
- $11,569,698 TOTAL ECONOMIC IMPACT of current operations.
- $1,506,502 ANNUAL TAX REVENUES
  - $296,303 STATE AND LOCAL TAX
  - $1,237,199 FEDERAL TAX REVENUES

**SAVINGS**
to the health system

- 24% LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS
- $14.6 Million SAVINGS TO THE HEALTH SYSTEM

**ACCESS**
to care for vulnerable populations

- 11,552 PATIENTS SERVED
- 3,019 patients are CHILDREN AND ADOLESCENTS
- 26,345 PATIENT VISITS
- 8,533 patients are ADULTS
- 99% of patients are LOW-INCOME (Below 200% of the Federal Poverty Level)
- 86% of patients identify as an ETHNIC OR RACIAL MINORITY
REFERENCES AND DATA SOURCES

1. Economic and Employment Impacts: Calculated by Capital Link using 2015 IMPLAN Online.


ACKNOWLEDGEMENTS

This report was developed by Capital Link, a non-profit organization that has worked with hundreds of health centers and Primary Care Associations for over 18 years to plan capital projects, finance growth, and identify ways to improve performance. We provide innovative consulting services and extensive technical assistance with the goal of supporting and expanding community-based health care. For more information, visit us online at www.caplink.org.

Summary of 2016 Total Economic Activity

<table>
<thead>
<tr>
<th>Community Impact</th>
<th>Economic Impact</th>
<th>Employment (°FTEs°)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct</td>
<td>$ 5,914,627</td>
<td>65</td>
</tr>
<tr>
<td>Indirect</td>
<td>$ 1,814,949</td>
<td>13</td>
</tr>
<tr>
<td>Induced</td>
<td>$ 3,840,122</td>
<td>28</td>
</tr>
<tr>
<td>Total</td>
<td>$ 11,569,698</td>
<td>105</td>
</tr>
</tbody>
</table>

Direct °FTEs (employment) based on HRSA 2016 UDS state level data for FQHCs.

Summary of 2016 Tax Revenue

<table>
<thead>
<tr>
<th>Community Impact</th>
<th>Federal</th>
<th>State</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct</td>
<td>$784,781</td>
<td>$114,473</td>
</tr>
<tr>
<td>Indirect</td>
<td>$151,579</td>
<td>$43,379</td>
</tr>
<tr>
<td>Induced</td>
<td>$300,839</td>
<td>$111,451</td>
</tr>
<tr>
<td>Total</td>
<td>$1,237,199</td>
<td>$269,303</td>
</tr>
</tbody>
</table>

Total Tax Impact: $1,506,502

*Full-Time Equivalent (FTE) of 1.0 means that the person is equivalent to a full-time worker. In an organization that has a 40-hour work week, a person who works 20 hours per week (i.e. 50 percent time) is reported as “0.5 FTE.” FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as “0.33 FTE” (4 months/12 months).
HOW ECONOMIC IMPACT IS MEASURED

Using IMPLAN, integrated economic modeling software, this analysis applies the “multiplier effect” to capture the direct, indirect, and induced economic effects of health center business operations and capital project plans. IMPLAN generates multipliers by geographic region and by industry combined with a county/state database. It is widely used by economists, state and city planners, universities and others to estimate the impact of projects and expenditures on the local economy. This analysis was conducted using 2015 IMPLAN Online.

WHAT ARE DIRECT AND COMMUNITY IMPACTS?

Direct impacts result from health center expenditures associated with operations, new facilities, and hiring.

A health center purchases medical devices from a local medical supply store.

Community impacts can be indirect, resulting from purchases of local goods and services, and jobs in other industries.

The medical supply store purchases paper from an office supply store to print receipts and hires a local delivery service to transport the medical devices.

These purchases are indirect economic impacts of the health center’s operations.

Community impacts can be induced, resulting from purchases of local goods and services at a household level made by employees of the health center and suppliers.

As local industries grow and household income increases, employees of the health center, medical supply store, office supply store, and delivery service spend their salaries in the community.

These purchases are induced economic impacts because they are the result of a ripple effect through the entire community.